

NAVAN

Fact Sheet

About Navan

Ariel Cohen and Ilan Twig founded Navan in 2015 to replace the disconnected, legacy systems that once dominated corporate T&E. Today, Navan is the global AI-powered business travel and expense platform that makes travel easy for travelers.

With **offices** in over a dozen countries, Navan's more than 4,000 team members and **leadership team** are focused on delivering for our customers. Its combination of AI-powered technology, unrivaled range of global inventory, and exceptional support has made it synonymous with smarter travel.

The Navan Network

Navan was designed to create a win-win-win for travelers, companies, and suppliers.

Travelers (users) enjoy an easy-to-use booking tool with access to an unparalleled range of global inventory that takes a fraction of the time of legacy booking systems:

- Travelers benefit from a differentiated support experience, with Ava, Navan's AI support agent, handling approximately 60% of interactions.
- Navan's overall CSAT score is 96% and its NPS is 44.

Customers (companies) control spend before it happens and gain real-time visibility into booking and expense data, empowering them to control costs and cut unnecessary spending.

- Customers using the Navan platform have realized median savings of approximately 15% on travel compared to their budgeted travel spend, with certain customers saving as much as 25%.
- Navan powers travel programs for more than 12,500 customers, including Enbridge, Cummins, Evotec, Ingersoll Rand, Insight Enterprises, Criteo, Yahoo, Frasers Group, Axel Springer, and Steelcase.

Suppliers get direct access to the high-value business travel market, through a clean, modern interface that highlights the full breadth of their offering.

- Navan has the deepest range of travel content on the market, with direct connections and integrations with over 600 airlines and over two million lodging properties.

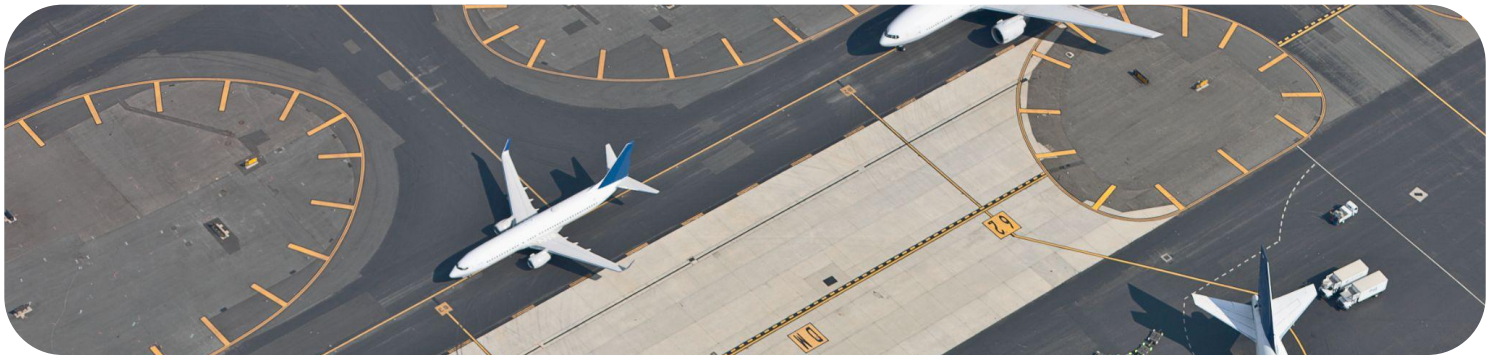
Ava interactions is as of Q2FY27. Navan's realized median savings as of fiscal 2025. Navan CSAT and NPS is full company average for Q2 FY27. Number of Navan customers is as of fiscal 2026; named customers is as of July 31, 2026. Supplier inventory is as of Q2FY27.

Software powered by AI

- With AI, Navan delivers smarter, faster, and more personalized solutions for customers and travelers.
- **Navan Cloud**: Navan's in-house aggregator platform, built to maximize traveler choice, enables global, real-time inventory for users and forms the foundation of the Navan Travel platform. Navan aggregates supply through direct supplier relationships, real-time API integrations, and a robust network of partnerships, giving real-time access to hundreds of airlines via GDSs, NDC, LCCs, and millions of lodging properties.
- **Navan Cognition**: Navan's proprietary AI framework combines machine learning capabilities with the reasoning of large language models (LLMs). It uses third-party LLMs and in-house models to power **Ava**, Navan's AI-powered virtual agent.

Our products

- **Navan Travel:** Empowers travelers to quickly book flights, hotels, trains, and cars while staying aligned with company policy and earning rewards.
- **Navan Edge:** Provides a personal AI assistant to travelers who don't have a managed platform.
- **Navan Anywhere:** Brings Navan's AI-powered capabilities into the tools employees already use.
- **Navan Pro:** Delivers white-glove service for executive travelers and complex itineraries.
- **Meetings & Events:** Simplifies event planning for group meetings and travel, providing real-time control and visibility of spend.
- **Bleisure:** Enables travelers to easily extend business trips or book personal travel on the same platform.
- **Navan Expense:** Automates expense reporting to provide employee ease and full financial control.
- **Payments:** Automates travel payments with built-in virtual cards for every booking to eliminate manual expense reconciliation.
- **Navan Connect:** Integrates your existing corporate bank cards with Navan Expense and Payments.



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Navan.com/customers
Check out customer case studies

Navan.com/founders-blog
Hear about the Navan journey from our founders

Navan.com/product-video
View what Navan has to offer

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Learn more about Navan Edge

Navan by the numbers

$233M

Q2 FY'27 revenue

35%

Q2 FY'27 YoY revenue growth

$3.0B
(+45% YoY)

Q2 FY'27 gross booking volume

$1.3B
(+34% YoY)

Q2 FY'27 payment volume

$185B

Estimated total addressable market

12.5K+

Active customers

Active customer defined as customer with 6 or more transactions on our platform during the 12-month period preceding the measurement date and that has generated any form of usage-based revenue from a user's booking on our platform during this period. Active Customers stated as of January 31, 2026. Estimated total addressable market is calculated by Navan using third-party data, including a report commissioned by us and FactSet data, as well as internally-calculated metrics. Total addressable market is estimated for fiscal 2025.